



FURNITURE COLLECTIONS



FOR A SEAMLESS, TURN-KEY EXPERIENCE, FROM START TO FINISH

R&L Design Co. brings our combined passion for design & in-depth knowledge of Stratos residences to present curated furniture collections, creating an effortless experience for every buyer. We are offering thoughtful, comprehensive furniture packages that combine impeccable design with quality & value.

Working with us simplifies the typical design experience. Our streamlined process allows you to focus on what you love, while allowing us to do what we love - creating beautiful spaces for you to call home. We manage the entire process from design through installation, so if you aren't local - we will be. All you have to do is settle in, relax, and enjoy all Snowmass has to offer.

R&L Design Co. is a full service design practice creating spaces that invite joy, calm, and rejuvenation for resorts, mountain properties, homes, and hospitality projects across the American West - and beyond.

We value the natural world and our connection to it, our clients, and our collaborators. An approach that nurtures the design story waiting to be told.



STEP 1 ————— GETTING STARTED

R&L Design Co. will develop four furniture and artwork packages that complement the fixed finish schemes. These curated packages will be available for review twelve months prior to building completion. These packages will be showcased within typical layouts for a 2-bedroom residence, 3-bedroom residence, 4-bedroom residence and a Cloudstone series residence. Preliminary pricing will be provided for these plan types.

To purchase a package, please email R&L Design Co. at hello@rldco.com with your residence number and interior finish selections. Please inform us of any upgrades you've chosen and indicate if you are joining the Snowmass Mountain Lodging (SML) rental program, as we will exclude the linen and housewares items that will be provided by SML. We will then schedule a discovery call to review your residence layout and address any questions you may have regarding the packages.

If you decide to proceed, a \$2,000 non-refundable deposit is required. This amount will be applied toward your final balance. Once the deposit is received, R&L Design Co. will adjust the package for your residence floor plan. Please note that the deposit confirms your intent to proceed and is non-refundable if you later cancel.

During this time, please review our Purchasing Agreement, which you'll need to sign in Step 3. If you have any questions, contact us at hello@rldco.com.

STEP 2 ————— FINAL DESIGN REVIEW

R&L Design Co. will provide a reservation package containing a scaled and coded furniture plan, with an image and description of each item included. In addition, you will receive a Purchase Agreement with the total cost including delivery and installation, specific to your residence plan type.

To ensure the best pricing and to have the furnishings ready for installation shortly after closing on your residence, please complete this step within the announced deadline.

STEP 3 ————— PURCHASE AGREEMENT

No later than the announced date, you must sign the Purchase Agreement provided in Step 2 and provide a 75% deposit.

R&L Design Co. will then begin the purchasing process, managing the ordering, receiving, inspection, and storage of all items.

STEP 4 ————— INSTALLATION

You will need to notify us once your closing date is confirmed and provide your desired installation date. We will do our best to accommodate the date per your preference. We will then issue an invoice for the 25% remaining balance. Please note that this balance is due 30 days before installation, so plan your closing date notification accordingly.

We will provide white glove delivery & installation of your furniture & artwork collection!

